



Customer:
Peapod Digital Labs | Brand of Ahold
Delhaize USA

Industry:
Retailers

Size:
Large (1,000–9,999)

Country:
United States

Products and services:
Microsoft Azure
Azure Cosmos DB
Microsoft Azure Database for PostgreSQL
Microsoft Azure Kubernetes Service
Microsoft Azure Synapse Analytics

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“The PostgreSQL database platform in Azure is really powerful, resilient, modern, and it enables business continuity with built-in redundancy and disaster recovery.”

—Amit Shah, Chief Technology Officer, Peapod Digital Labs

Situation:

As the digital and commercial hub for the companies of Ahold Delhaize USA, Peapod Digital Labs (PDL) builds and operates omnichannel solutions for the retail brands. It needed to transform from on-premises to cloud-first operations on a new platform.

Solution:

PDL’s transformed store-picking app is built and delivered on Microsoft Azure, taking full advantage of the speed and efficiency of Azure managed databases. The app is used in-store to select products for online shoppers to pick up or for delivery.

Impact:

Development and delivery is faster and more agile with the new cloud data platform, with the transformed app demonstrating up to 3 percent productivity improvement, 33 percent reduction in errors, and 50 percent reduction in training time for in-store pickers.





Customer:
Ace Hardware International

Industry:
Retailers

Size:
Large (1,000-9,999 employees)

Country:
United States

Partner:
Span

Products and services:
Azure
Azure Active Directory
Azure Application Gateway
Azure Data Factory
Azure Monitor
Azure SQL Database
Azure Virtual Machines
Windows Server

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“We’ve opened 11 new stores in the past year since going live with our Azure solution—that’s beyond a record for us and would have been inconceivable before.”

—Mike Berschauer, Vice President of International Operations and Customer Service, Ace Hardware International

Situation:

Ace Hardware International hoped to take its DIY brand to emerging markets around the world with an ambitious growth strategy of licensed franchisees. The company needed a digital solution to onboard new franchise stores faster, easier, and with greater control.

Solution:

The company developed a solution that runs on Microsoft Azure Virtual Machines and is supported by Azure Data Factory and Azure SQL Database, with monitoring and security by Azure Monitor, Azure Application Gateway, and Azure Active Directory.

Impact:

Ace Hardware International has onboarded 11 new stores and counting since going live with its solution, avoiding regional datacenter costs and logistical hurdles, giving franchisees high-performing back-office management capabilities, and setting itself up to execute its growth strategy.

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Customer:
Memorial Hospital and Health Care Center

Industry:
Health provider

Size:
Large (1,900+ employees)

Country:
United States

Products and services:
Epic on Azure

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"It was a challenge going live in the middle of the pandemic, but Azure made our implementation straightforward, and OST made the build less challenging. I don't know what we would have done if Azure wasn't an option for us."

—Luke Sternberg, Epic Hyperspace Deployment Administrator, Memorial Hospital and Health Care Center

Situation:

Memorial Hospital and Health Care Center needed a cloud-based disaster recovery (DR) system for their on-premises Epic workload to protect business continuity and ensure access to EHRs in data center outages.

Solution:

Memorial Hospital partnered with OST, and instead of building an on-premises disaster recovery system, they chose to host their disaster recovery in Microsoft Azure due to its cost effectiveness, ease of deployment, and trusted reputation.

Impact:

Memorial Hospital is now fully implemented in Azure, and they've ensured that in an outage they can have their EHR system running again quickly to safeguard patient data, enable HIPAA compliance, and deliver care to their community when it's needed most.